# **GAP Holdings Limited**

Directors' report and financial statements Registered number 143099 31 March 2014

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27/08/2014 COMPANIES HOUSE #194

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### Chairman's statement

The year to 31st March 2014 has seen a much stronger economic environment than has been the case for the last five years, albeit there are still many uncertainties as witnessed by the continuation of 0.5% base rates. The UK Construction Sector was one of the hardest hit by the recession and it is therefore reassuring to see it emerge from the doldrums.

The GAP business today is dramatically different from pre-credit crunch, so while we have enjoyed the pick up in construction activity we were already benefitting from our increased exposure to the more robust areas of public sector, infrastructure, utilities and growth from our new divisions.

This more positive environment has led to a record year for GAP both in terms of turnover and profits.

Our turnover for the year has increased by 21% from £97.6m to £118.4m.

Our pre-tax profits for the year have increased by 61% from £8.4m to £13.5m.

The Board has used the recession to constructively and creatively look at all of our business procedures. This process is ongoing but our strong emergence from the recession is as a result of this commitment to continuous improvement.

We pride ourselves within our sector of maintaining a high quality, modern level of plant, tools and vehicles, particularly relative to our level of turnover. As a key measure of this our Gross Book Value (GBV) for The Group, including vehicles is £224m at 31<sup>st</sup> March 2014, compared to £159m at 31<sup>st</sup> March 2010.

Despite this level of investment, our strong cash generation has led to our level of borrowings increasing by only 10% over the year and our debt / equity ratio actually falling from 76% to 70%. Following last year's re-financing of the group with RBS Invoice Finance and in recognition of the continued development of the group and further expansion of operations, we have, today, signed an extended 3 year confirmed facility agreement of £70m.

Further evidence of our balance sheet strength is the increase in our level of Shareholders Funds from £49.2m to £58.0m.

In the last couple of years we have highlighted our desire to diversify our business model from being so heavily focussed on Plant and Tools. Last year we expressed our confidence that our newly created standalone divisions of Non Mechanical and Lifting would begin to make a significant financial contribution to the Group. It is therefore extremely pleasing to report that almost 20% of our profits in the current year come from these two newly created divisions. Another measure of our level of investment in these new divisions is that we now operate from 93 distinct trading premises compared to 67 a year ago.

This gives us even more confidence in the scope of our business, our brand and our customer relationships. In the current year we will create three new standalone divisions in Survey & Safety, Welfare Services and Event Services.

In further recognition of our development over recent years we have recently rebranded the GAP brand under the banner "Hire Solutions" from "Plant & Tools". This more appropriately represents what we do and the increasingly sophisticated nature of our customer relationship.

We have creative plans to roll out and increasingly promote our brand and values in the coming year.

Over the year we continued to invest in our level and quality of people and in their learning and development. Our total number of employees increased from 995 to 1,102 during the year and will increase by at least this number again in the current year.

The current year will witness the independence referendum in Scotland. As a UK wide business with a Scotlish based Head Office we are clearly interested in the impact of this vote and any possible consequences. Whatever the result we are entirely confident in the robustness of our business proposition and customer relationships.

On behalf of The Board, I would like to thank all of our existing customers, suppliers and other stakeholders for their continued support.

I would also like to formally thank all our employees at GAP for their commitment and enthusiasm to embracing change and working in a team environment.

Danny O'Neil Chairman

26 June 2014

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# Strategic report

The directors present their strategic report for the year ended 31 March 2014.

#### Principal activity and business review

The principal activity of the Group is the hire of small tools and unmanned plant, mainly to the Utilities, Building and Construction Industries.

Performance

The Group's performance is outlined in the Chairman's statement.

Customers

The Group continues to focus on the quality of its overall service to customers with account managers appointed to deliver to our Major Accounts. The Commercial Team based at GAP's Head Office provides tender support for both new business and our Major Accounts.

Health & Safety

GAP values the health and safety of its staff and its customers and is committed to fostering an organisational culture that actively seeks to improve work practices, sustain health and safe work environments and provide equipment for hire with the highest of safety standards.

During 2013/14 GAP, through its professionally qualified internal SHE Risk & Compliance service increased its compliance inspections compared to the previous year. Our integrated risk and planning framework based inspection schedule enables GAP to target areas of greatest potential and value for review. The focus on compliance inspections has led to a steady reduction in audits required and improvement in safety performance. GAP's internal auditing reinforces to staff and customers that we take our commitment to quality and good governance seriously. It also gives staff and depots the opportunity to review their services and functions systematically and pursue continuous improvement.

With risk management and good corporate governance rooted within GAP Holdings Limited we continued to experience a significant decrease in the number of accidents resulting in harm and a significant reduction in 'reportable' accidents. We are pleased to report that our accident report frequency and major accident frequency continues to reduce and is at its lowest level for the last six years.

During 2013-14 a range of safety and environmental initiatives have been driven by the Company and supported by many of our customers. Among other accolades and awards, the European Hire Association bestowed the prestigious honour of Excellence in Health & Safety' on GAP for its industry leading 'Safety from Start to Finish' campaign. Several GAP customers have also received a range of health and safety awards during the year. We played an active and supporting role in their achievement.

**Human Resources** 

The Human Resources department not only delivers value added advice to the organization itself but also gives advice to individuals on specific matters such as employee benefits and entitlements and training opportunities.

The most crucial purpose of GAP's HR department remains the recruitment and retention of the very best staff and our commitment to the future sustainability of the industry is demonstrated through our Annual Apprenticeship Recruitment Drive. This year sees GAP recruiting an additional 32 apprentices bringing the total number of apprentices to 93 which represents 8% of our workforce.

Our on-going emphasis on 'Employee Engagement' saw a number of new initiatives introduced during 2013/14 for example, additional loyalty awards and holiday entitlement.

Pension Auto Enrolment was successfully implemented during the year and the new HR and Payroll System project is well under-way with Self Service functionality being phased in throughout the coming year.

The focus for the coming year is Employee Development with Supportive Coaching at the heart of our people agenda.

Systems

The IT systems continue to be enhanced, this has included the ERP system recently being upgraded, the benefits of which continue to be seen in the business.

# Strategic report (continued)

#### Principal activity and business review (continued)

#### **Funding**

The Group is funded through a three year Asset Based Lending commitment and hire purchase arrangements. Adequacy of facilities and compliance with relevant covenant tests is monitored on an ongoing basis.

Having regard to the performance to date in the year to March 2014 and the improving economic environment, the directors have reviewed the Group's forecasts, and are satisfied the Group should be able to operate within the level of its current facilities. As a consequence, the directors believe the Group is well placed to manage its financial position.

#### Corporate Governance

GAP defines corporate governance to include its management structure and supporting functions and systems which are implemented through an established framework of policies, procedures and processes that ensure effective business outcomes. Strategies to review and improve organisational effectiveness are also in place to ensure effective resource allocation and quality business and customer support services. Key challenges include attracting skilled staff; effectively equipping depot staff to deliver GAP standards and regulatory compliance; and ensuring continuous improvement at a time of significant change in the utilities and construction environments.

#### Financial Information

The Group's five year performance is detailed below:

	2014	2013	2012	2011	2010
No of Locations	93	67	59	59	58
Turnover	£118.4m	£97.6m	£85.4m	£74.3m	£67.7m
No of Employees at March 31st	1,102	995	849	<b>7</b> 69	770
EBITDA	£43.8m	£36.5m	£32.4m	£26,2m	£24.7m
Pre-tax profit	£13.5m	£8.4m	£6.2m	£2.3m	£0.2m
Borrowings*	£40.8m	£37.1m	£29.5m	£22,7m	£23.1m
Debt/Equity %	70%	76%	65%	54%	57%
Shareholders' Funds	£58.0m	£49.2m	£45.0m	£42.4m	£40.6m

<sup>\*</sup> Borrowings are shown net of related party loans to A&A Properties

#### Non financial information

The main non financial measures reviewed by the directors relate to the monitoring of plant utilisation and health and safety in the business.

#### Results and dividends

The operations of the Group for the year resulted in a profit after tax of £10,224,000 (2013: profit of £6,112,000), which is reviewed in the Chairman's Statement.

An interim dividend of £1,780,000 (2013: £1,293,000) was paid during the year. No final dividend is proposed.

On behalf of the board

AM Stewart Secretary Carrick House 40 Carrick Street Glasgow G2 8DA

26 June 2013

# Directors' report

The directors present their annual report, together with the audited consolidated financial statements for the year ended 31 March 2014.

#### Directors

The directors who held office during the year were as follows:

DG Anderson IM Anderson D O'Neil (Chairman) AM Stewart

#### **Employees**

The Group has a policy of communicating and consulting with employees on matters of concern to them and providing them with information on the performance of the Group.

The Group recognises its obligations to give disabled people full and fair consideration for all vacancies. Wherever reasonable and practicable, the Group will retain newly disabled employees and at the same time provide full and fair opportunities for the career development of disabled people.

#### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aw there is no relevant audit information of which the company's auditors are unaware; and each director has taken all steps that they ought to have taken as a director to make themselves aware of any relevant audit information and establish that the company's auditors are aware of that information.

#### **Auditors**

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be reappointed and KPMG LLP will therefore continue in office.

On behalf of the board

AM Stewart Secretary Carrick House 40 Carrick Street Glasgow G2 8DA

26 June 2014

# Statement of directors' responsibilities in respect of the Strategic Report, the Directors' Report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the group and parent company financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of their profit or loss for that period. In preparing each of the group and parent company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the parent company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



## KPMG LLP

191 West George Street Glasgow G2 2LJ United Kingdom

# Independent auditor's report to the members of GAP Holdings Limited

We have audited the financial statements of GAP Holdings Limited for the year ended 31 March 2014 set out on pages 7 to 25. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at <a href="https://www.frc.org.uk/auditscopeukprivate.">www.frc.org.uk/auditscopeukprivate.</a>

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent company's affairs as at 31 March 2014 and of the group's profit for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or

• we have not received all the information and explanations we require for our audit.

Craig Anderson (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants

26 June 2014

Consolidated profit and loss account

for the year ended 31 March 2014	Note	2014 £000	2013 £000
Turnover	2	118,400 (76,097)	97,616 (64,350)
Cost of sales  Gross profit Administrative expenses		42,303 (27,510)	33,266 (23,603)
Operating profit Interest payable and similar charges Other finance income/(expense)	6 7	14,793 (1,324) 23	9,663 (1,241) (7)
Profit on ordinary activities before taxation Tax on profit on ordinary activities	3 9	13,492 (3,268)	8,415 (2,303)
Profit for the financial year	19	10,224	6,112

All amounts relate to continuing activities.

In accordance with Section 408 of the Companies Act 2006 GAP Holdings Limited is exempt from the requirement to present its own profit and loss account.

The profit for the year dealt with in the accounts of the company was £1,780,000 (2013: £1,293,000).

# Balance sheets at 31 March 2014

at 31 March 2014	Note	Gre	oup	Company		
		2014 £000	2013 £000	2014 £000	2013 £000	
Fixed assets Tangible assets Investments	. 11 · 12	104,188	90,368	260	- 260	
		104,188	90,368	260	260	
Current assets Stocks Debtors – amounts due within one year Debtors – amounts due after more than one year Cash at bank and in hand	13 14	2,793 26,870 16,000 389	2,446 23,876 16,000 2,783	672	672	
Creditors: amounts falling due within one year	15	46,052 (45,187)	45,105 (45,134)	672 (109)	672 (109)	
Net current assets/(liabilities)		(865)	(29)	563	563	
Total assets less current liabilities		105,053	90,339	823	823	
Creditors: amounts falling due after more than one year	16	(46,083)	(39,982)	-	-	
Provisions for liabilities and charges	17	(543)	-		-	
Net assets excluding pension liability Net pension liability	22	58,427 (432)	50,357 (1,189)	•	-	
Net assets including pension liability		57,995	49,168	823	823	
Capital and reserves Catled up share capital Profit and loss account	18 19	150 57,845	150 49,018	150 673	150 673	
Shareholders' funds	20	57,995	49,168	823	823	
		<del></del>				

These financial statements were approved by the board of directors on 26 June 2014 and were signed on its behalf by:

Douglas Anderson

Director

Iain Anderson Director

Company registered number: 143099

# Consolidated cash flow statement

for the year ended 31 March 2014					
	Note	2014 £000	2014 £000	2013 £000	2013 £000
Net cash inflow from operating activities	24(a)		39,506		27,417
Return on investments and servicing of finance					
Interest paid Interest element of finance lease rental payments		(550) (751)		(377) (864)	
Net cash outflow from returns on investments and servicing of finance		<del></del>	(1,301)		(1.241)
Taxation			(2.202)		(0.456)
Tax paid			(2,307)		(2,476)
Capital expenditure					
Payments (excluding purchases under finance leases) to acquire tangible fixed assets		(42,062)		(14,449)	
Receipts from sales of tangible fixed assets		8,955		5.967	
N 4 1 46 . F			(22.107)		(8,482)
Net cash outflow from capital expenditure		•	(33,107)		(6,462)
Dividends paid on shares classified in shareholders' funds			(1,780)		(1,293)
Idnus			<del></del>		
Net cash inflow before financing			1,011		13,925
Financing					
Capital element of finance lease payments Repayment of loans		(16,787)		(18,372) (11,479)	
New bank loans		13,382		32,195	
New loan to related parties		-		(16,000)	
Net cash (outflow) from financing		<del></del>	(3,405)	<del></del>	(13,656)
(Decrease)/Increase in cash	24(b)		(2,394)		269

# Consolidated statement of total recognised gains and losses for the year ended 31 March 2014

for the year ended 31 March 2014	2014 £000	2013 £000
Profit for the financial year Actuarial gain/(loss) recognised in the pension scheme Deferred tax arising on gains/(losses) in the pension scheme	10,224 529 (146)	6,112 (805) 175
Total recognised gains and losses relating to the financial year	10,607	5,482

#### **Notes**

(forming part of the financial statements)

# 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable UK accounting standards and under the historical cost accounting rules.

#### Going concern

The Group is funded through a combination of a revolving credit facility and hire purchase arrangements. The group's forecasts for the period through to June 2015 show that the Group and Company should be able to operate within the level of their newly signed facilities during that period. After reviewing these forecasts, the directors believe that, notwithstanding the current economic environment, the Group and Company are well placed to continue in operational existence for the foreseeable future. Accordingly the directors continue to adopt the going concern basis in preparing the financial statements.

#### Consolidation

The group consolidated financial statements include the financial statements of the Company and all its subsidiary undertakings made up to 31 March 2014. The acquisition method of accounting has been adopted. Under this method, the results of subsidiary undertakings acquired or disposed of in the year are included in the consolidated profit and loss account from the date of acquisition or up to the date of disposal.

#### Goodwill

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on consolidation in respect of acquisitions is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life.

On the subsequent disposal or termination of a business acquired since 1 January 1998, the profit or loss on disposal or termination is calculated after charging the unamortised amount of any related goodwill.

In the Company's financial statements, investments in subsidiary undertakings are stated at cost less amounts written off.

#### **Turnover**

Turnover represents amounts invoiced, net of discounts, in relation to the hire of equipment and ancillary services (excluding value added tax).

#### Fixed assets and depreciation

Depreciation is provided to write off the cost less estimated residual value of tangible fixed assets by equal annual instalments over their estimated useful economic lives, as follows:

Short leasehold buildings and improvements - over the period of the lease or 20%, whichever is shorter

Computer equipment - 33%

Motor vehicles - 25%

Plant and machinery - 14% - 20%

### 1 Accounting policies (continued)

#### Stocks

Stocks of spares, consumable stores and goods for resale are stated at the lower of cost and estimated realisable value.

#### **Taxation**

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatments of certain items for taxation and accounting purposes.

Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as required by FRS 19.

#### Leases

Where the company enters into an agreement which entails taking substantially all the risks and rewards of ownership of an asset, the lease is treated as a 'finance lease'. Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Pension costs

The Group operates a stakeholder defined contribution pension scheme. The assets of the scheme are held separately from those of the Group in an independently administered fund. The amount charged to the profit and loss account represents the contributions payable to the scheme in respect of the accounting period.

The Group also operates a pension scheme providing benefits based on final pensionable pay. The scheme is closed to future accrual. The assets of the scheme are held separately from those of the Group. Pension scheme assets are measured using market values. Pension scheme liabilities are measured using a projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability. The pension scheme surplus (to the extent that it is recoverable) or deficit is recognised in full. The movement in the scheme surplus/deficit is split between operating charges, finance items and, in the statement of total recognised gains and losses, actuarial gains and losses.

#### Dividends on shares presented within shareholders' funds

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised and are no longer at the discretion of the Company.

#### Cash

Cash, for the purpose of the cash flow statement, comprises cash in hand and deposits repayable on demand, less overdrafts payable on demand.

#### 2 Turnover

Turnover arises principally from the hiring of plant within the United Kingdom.

# 3 Profit on ordinary activities before taxation

2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		
	2014	2013
	£000	£000
Profit on ordinary activities before taxation is stated after charging/(crediting)		
Depreciation of tangible fixed assets:		
- owned	21,350	17,011
- financed	7,623	9,840
Operating lease rentals - property	3,791	3,588
Operating lease rentals - plant	3,621	1,128
Gain on sale of fixed assets	(4,288)	(2,965)
Auditors' remuneration:		
Audit of these financial statements	3	3
Amounts receivable by the auditors and their associates in respect of:		
Audit of financial statements of subsidiaries pursuant to legislation	38	38
Other services pursuant to such legislation	1	2
Other services relating to taxation	21	8
All other services	3	55
Pension: loss on settlement (note 22)	988	-
4 Remuneration of directors		
		Group
	2014	2013
	000£	000£
Directors' emoluments (excluding pension contributions)	1,398	1,072

The emoluments of the highest paid director were £548,000 (2013: £401,000). The highest paid director was not a member of the group pension scheme.

No retirement benefits are accruing under the defined benefit scheme to any directors (2013: two).

## 5 Staff numbers and costs

The average number of persons employed by the group (including directors) during the year, analysed by category, was as follows:

	Group	
	Number of employe	
	2014	2013
Administration, sales and operations	1,049	957
The aggregate payroll costs of these persons were as follows:	_	
	Group	
	2014	2013
	0003	000£
Wages and salaries	26,406	22,787
Social security costs	2,473	2,147
Pension costs (note 22)	1,409	349
	30,288	25,283
	<del></del>	

6	Interest payable and similar charges		
		2014 £000	2013 £000
On banl Finance	c financing charges in respect of finance leases and hire purchase agreements	573 751	377 864
		1,324	1,241
7	Other finance income/(charges)		
		2014 £000	2013 £000
	ed return on pension scheme assets on pension scheme liabilities	<b>209</b> (186)	204 (211)
		23	(7)
8	Dividends		
		2014 £000	2013 £000
Interim	dividend paid	1,780	1,293
9	Taxation		
Analys	is of charge in year	2014 £000	2013 £000
- Cur	poration tax at 23% (2013: 26%) rent tax on income for the year ustments in respect of prior years	1,793 5	2,350 64
Total c	urrent tax	1,798	2,414
- Ori	ed taxation (see note 17) gination/reversal of timing differences act of change in rate	1,300 72	(193) 27
	e/(decrease) in deferred tax provision ed tax in relation to pensions	1,372 98	(166) 55
Total d	eferred tax charge/(credit)	1,470	(111)
Total ta	ax charge	3,268	2,303

#### 9 Taxation (continued)

Factors affecting the tax charge for the current year:

The current tax charge for the year is higher (2013: higher) than the standard rate of corporation tax in the UK (23%, 2013: 24%).

(23%, 2013. 24%).	2014 £000	2013 £000
Profit on ordinary activities before tax	13,492	8,415
Current tax at 23% (2013: 24%)	3,103	2,020
Effects of:		
Expenses not deductible for tax purposes	95	74
Ineligible depreciation	137	143
Lower tax rates on overseas earnings	(54)	(48)
Fixed asset timing differences	(1,339)	193
Other timing differences	(206)	-
Adjustments to tax charge in respect of previous periods	5	64
Deferred tax in relation to pensions	53	(55)
Other	4	23
. Total current tax charge (see above)	1,798	2,414

Reductions in the UK corporation tax rate from 26% to 24% (effective 1 April 2012) and to 23% (effective 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively. Further reductions to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. This will reduce the company's future current tax charge accordingly. The deferred tax liability at 31 March 2014 has been calculated based on the rates of 20% and 21% substantively enacted at the balance sheet date.

#### 10 Intangible assets

Goodwill	Group £000
Cost At beginning and end of year	1,171
Amortisation At beginning and end of year	1,171
Net book value At beginning and end of year	

# 11 Tangible fixed assets

Group	Land and buildings - short leasehold £000	Plant and . machinery £000	Motor vehicles £000	Total £000
Cost At beginning of year Additions	9.013 503	190,490 42,086	14,683 4,484	214,186 47,073
Disposals	9,516	(25,133)	16,874	233,833
At end of year  Depreciation and diminution in value	<del></del>		10,874	
At beginning of year Charge for year	5,501 594	109,455 25,487 (20,978)	8,862 2,892 (2,168)	123,818 28,973 (23,146)
On disposals  At end of year	6,095	113,964	9,586	129,645
Net book value	<del></del>		<del></del>	
At 31 March 2014	3,421	93,479	7,288	104,188
At 31 March 2013	3,512	81,035	5,821	90,368

Included in the total net book value of plant and machinery and motor vehicles is £28,546,000 (2013: £43,753,000) in respect of assets held under hire purchase agreements and finance leases.

## 12 Investments

Shares	in	group	undertai	kings
Unian CD	• • •	A		

Company £000

Cost at beginning and end of year

260

# At 31 March 2014, the principal subsidiaries owned by the company either directly, or indirectly:

Name	Country of registration	Principal activity	Proportion held
GAP Group Limited GAP Group Leasing Limited * Ace Hire and Sales Limited * * held indirectly	England	Plant hire	100%
	England	Asset Leasing	100%
	Isle of Man	Plant hire	100%

13	Stocks				<b>Q</b>
				2014 £000	Group 2013 £000
Spares,	consumable stores and goods for resale			2,793	2,446
14	Debtors		Group		Company
		2014	2013	2014	2013
		000£	000£	\$000	£000
	ts falling due within one year	25,947	21,808	_	
Trade o	teotors t owed by subsidiary undertakings	23,741	21,808	672	672
	ments and accrued income	923	1,239	-	-
	d tax (note 17)	-	829		-
			<del></del>		<del></del>
		26,870	23,876	672	672
	nts falling due after more than one year				
Amour	its owed by related parties	16,000	16,000		
15	Creditors: amounts falling due within one year				
			Group		Company
		2014 £000	2013 £000	. 2014 £000	2013 £000
Trade o	ereditors	18,057	15,294		-
	ats owed to group undertakings	<b>-</b>	-	109	109
Corpor	ation tax	668	1,155	•	-
	axes and social security	1,917	1,624	•	-
	reditors Is and deferred income	14 13,771	8 11,719	•	-
	tions under finance leases (note 16)	10,760	15,334	•	-
		45,187	45,134	109	109
16	Creditors: amounts falling due after more than o	ne year			
					Group
	•			2014 £000	2013 £000
Revolv	ring credit facility/bank loans			42,067	28,871
Obliga	tions under finance leases			4,358	11,639
	ortised loan costs			(342)	(528)
				46,083	39,982

# 16 Creditors: amounts falling due after more than one year (continued)

	Group		Company	
	2014	2013	2014	2013
	0003	£000	0003	£000
Debt can be analysed as falling due:				
In one year or less, or on demand	10,760	15,334	-	-
Between one and two years	45,886	9,879	-	-
Between two and five years	539	30,631	•	-
	57,185	55,844	-	-

Obligations under finance leases are repayable in two to three years. Amounts due under finance leases and hire purchase agreements are secured over certain items of plant and equipment.

On 28 February 2013 the group entered into a £56 million asset based revolving credit facility to replace the existing bank loans and overdrafts.

The facility is secured by a fixed and floating charge on the group's assets and extends to February 2016, with no prior scheduled repayment requirements.

Interest is charged at LIBOR + 1.75-2.10% depending on the components of the borrowing base.

## 17 Provisions for liabilities and charges

Deferred taxation	Group	
	2014 £000	2013 £000
At beginning of year Charge/(credit) to the profit and loss account	(829) 1,372	(663) (166)
At end of year	543	(829)
The components of deferred taxation are set out below:		
Amounts provided at 21% (2013: 23%)		~
	2014 £000	Group 2013 £000
Differences between accumulated depreciation and capital allowances Other timing differences	(10,146) 10,689	(4,612) 3,783
	543	(829)

18	Share capital		•			
				Group and Company		
				2014	2013	
	1			€000	£000	
	d, called up and fully paid O ordinary shares of £1 each			150	150	
150,00	o ordinary strates of 21 cach					
10	Bagamuag					
19	Reserves				a	
				Group £000	Company £000	
	and loss account			49,018	673	
	inning of year For the year			10,224	1,780	
	nd paid			(1,780)	(1,780)	
	ial gain recognised in the pension scheme			529	-	
	ed tax arising on gain in pension scheme			(146)	-	
At end	of year			57,845	673	
			Comm	C	· · · · · · · · · · · · · · · · · · ·	
		2014	Group 2013	2014	ompany 2013	
		£000	£000	£000	£000	
Profit a	and loss reserve excluding pension liability	58,283	50,207	673	673	
	n liability	(438)	(1,189)		-	
Profit a	and loss reserve including pension liability	57,845	49,018	673	673	
					<u> </u>	
20	Reconciliation of movements in shareholders	' funds				
			Group		ompany	
		2014	2013	2014	2013	
		0003	000£	000£	£000	
Profit (	for the financial year	10,224	6,112	1,780	1,293	
Other	recognised gains/(losses) relating to the year (net)	383	(630)	-	-	
	nd paid	(1,780)	(1,293)	(1,780)	(1,293)	
Net inc	rease in shareholders' funds	8,827	4,189	-	-	
Openir	ng shareholders' funds	49,168	44,979	823	823	
Closin	g shareholders' funds	57,995	49,168	823	823	
			<del></del>		<del></del>	

## 21 Commitments

At the end of the financial year the group had annual commitments under non cancellable operating leases as follows:

Group	Property		o	Other .	
	2014	2013	2014	2013	
	0003	£000	£000	£000	
Expiring within one year	870 ·	177	1,421	455	
Expiring between two and five years	2,729	3,411	3,292	716	
Expiring after more than five years	238	-		-	
	2.025	2 500	4713	1,171	
	3,837	3,588	4,713	1,171	

#### Company

The company had no such commitments (2013: £nil).

#### 22 Pensions

The group operates a defined contribution pension scheme. The pension cost charge represents contributions payable by the Group to the scheme and amounted to £421,000 (2013: £349,000). There were no outstanding contributions (2013: £nil) at the end of the year.

The Group also operates a pension scheme providing benefits based on final pensionable pay. The latest full actuarial valuation was carried out at 6 April 2012 and was updated for FRS 17 purposes to 31 March 2014 by a qualified independent actuary.

In order to address the deficit, from 6 January 2010, the Group has been making a special payment of £245,000 per annum in excess of the normal contributions. The scheme has been closed to future accruals since 6 January 2009.

The group has taken advantage of the continued strong financial performance to substantially de-risk its defined benefit pension obligation by offering an enhanced transfer value to scheme members. The take up of the offer is a significant factor in the reduction of the related liability, the cost of which is reflected in the losses on curtailments/settlements noted below.

# 22 Pension costs (continued)

22 Fension costs (commuted)		
		Group
	2014	2013
	0003	000£
Fair value of plan assets	1,259	4,173
Present value of unfunded defined benefit obligations	(1,806)	(5,716)
Deficit	(547)	(1,543)
Related deferred tax asset	115	354
Net liability	(432)	(1,189)
		<del>=</del>
Movements in present value of defined benefit obligation		Group
	2014	2013
	\$000	£000
At 1 April	(5,716)	(4.620)
Interest cost	(186)	(211)
Charges paid	25	23
Actuarial losses	631	(977)
Benefits paid	522	69
Losses on Curtailments/Settlements	(988)	-
Liabilities extinguished on settlements	3,906	
At 31 March	(1,806)	(5,716)
Movements in fair value of plan assets		
		Group
	2014	2013
	£000	000£
At I April	4,173	3,644
Expected return on plan assets	209	204
Actuarial (losses)/gains	(102)	172
Contributions by employer	1,432	245
Charges paid	(25)	(23)
Benefits paid	(522)	(69)
Settlements	(3,906)	
At 31 March	1,259	4,173

#### 22 Pension costs (continued)

Expense recognised in the profit and loss account

Expense recognised in the profit and loss account		Group
·	2014	2013
		£000
	0003	1000
Interest on defined benefit pension plan obligation	186	211
Expected return on defined benefit pension plan assets	(209)	(204)
	988	` _
Losses on curtailments/settlements		
Total	965	7
1 Ota:		
The expense is recognised in the following line items in the profit and loss account:		
The expense is recognised in the following the tiens in the profit and loss account.		Caman
	4014	Group
	2014	2013
	£000	000£
Cost of sales	988	_
Other finance charges	(23)	7
Office Infance charges		<del></del>
	965	7

The total amount recognised in the consolidated statement of total recognised gains and losses in respect of actuarial gains and losses is £529,000 (2013: £805,000 loss).

Cumulative actuarial gains/losses reported in the consolidated statement of total recognised gains and losses for accounting periods ending on or after 22 June 2002 and subsequently included by prior year adjustment under paragraph 96 of FRS 17, are £1,746,000 (2013: £1,217,000) for the Group.

The fair value of the plan assets and the return on those assets were as follows:

	Group		
	2014	2013	
	£000	£000	
Equities	•	2,113	
Corporate bonds	-	282	
Gilts	-	335	
Insured pensioners	400	1,045	
Cash/other	859	398	
	1,259	4,173	
	·		
Actual return on plan assets	107	376	

The expected rates of return on plan assets are determined by reference to the historical returns, without adjustment, of the portfolio as a whole and not on the sum of the returns on individual asset categories.

#### 22 Pension costs (continued)

Principal actuarial assumptions (expressed as weighted averages) at each year end were as follows:

	Group and Company	
	2014	2013
	%	%
Price inflation	2.9	2.9
Discount rate	4.3	4.1
Expected rate of return on plan assets	1.7	5.5
Pension in payment increases, subject to Limited Price Indexation	3.0	3.0

The assumptions relating to longevity underlying the pension liabilities at the balance sheet date are based on standard actuarial mortality tables and include an allowance for future improvements in longevity. The assumptions are equivalent to expecting a 65-year old to live for a number of years as follows:

- Current pensioner aged 65: 23.1 years (male), 25 years (female).
- Future retiree upon reaching 65: 24.9 years (male), 26.9 years (female).

## History of plan

The history of the plan for the current and prior periods is as follows: The exemption allowed under FRS 17.95C not to restate the corresponding amounts for the first two of the previous four accounting periods for the effect of using the current bid-price rather than the mid-market price has been taken.

### Group

Balance sheet					
	2014	2013	2012	2011	2010
	£000	000£	£000	£000	£000
Present value of scheme liabilities	(1,806)	(5,716)	(4,620)	(3,869)	(4,448)
Fair value of scheme assets	1,259	4,173	3,644	3,318	3,422
Deficit	(547)	(1,543)	(976)	(551)	(1,026)
Denet	(347)	<del>(1,545)</del>	(710)		
Experience adjustments					
	2014	2013	2012	2011	2010
	£000	£000	£000	000£	£000
Experience adjustments on					
scheme liabilities	(25)	(23)	(99)	32	63
Experience adjustments on scheme					
assets	(102)	172	(40)	95	441

The Group expects to contribute approximately £245,000 to its defined benefit plans in the next financial year.

## 23 Related party transactions

The group paid rent at market value and other charges to the following company and partnerships, in which DG Anderson and IM Anderson have a material interest:

Company	Amount charged in year	Balance at year end
Blackridge Properties Limited A&A Properties	£ Nil (2013: £Nil) £2,042,000 (2013: £1,992,000)	£Nil (2013: £Nil) £Nil (2013: £Nil)
A&G Properties	£ 19,000 (2013: £31,000)	£Nil (2013: £Nil)

A loan to A&A Properties totalling £16,000,000 was in place during the year. The balance outstanding at the year-end was £16,000,000 (2013: £16,000,000). Interest is charged on this loan at LIBOR +2.5%.

The company has taken advantage of the exemption permitted by FRS 8: 'Related Party Disclosures' from disclosing transactions with other members of the Group where 90% of the voting rights are controlled within the Group.

## Notes to the consolidated cash flow statement

# (a) Reconciliation of operating profit to net cash inflow from operating activities

,	2014	2013
	£000	000£
Operating profit	14,793	9,663
Depreciation charge	28,973	26,851
Gain on sale of fixed assets	(4,757)	(2,965)
(Increase) in stocks	(347)	(239)
(Increase) in debtors	(3,822)	(3,799)
Increase/(decrease) in creditors	5,111	(1,849)
Difference between cash contributions paid and charge under FRS 17	(445)	(245)
	39,506	27,417
(b) Reconciliation of net cash flow to movement in net debt	<u></u>	, <del> </del>
	2014	2013
	€000	£000
(Decrease)/increase in cash	(2,394)	269
Decrease in term loans	-	11,479
New facilities	(13,382)	(32,195)
Finance lease repayments	16,787	18,372
New finance leases	(4,932)	(20,935)
Increase in net debt	(3,921)	(23,010)
Net debt at beginning of year	(52,533)	(29,523)
Net debt at end of year	(56,454)	(52,533)

# Notes to the consolidated cash flow statement (continued)

(c) Analysis of changes in net debt	At 1 April 2013 £000	Cash flows £000	Other non cash changes	At 31 March 2014 £000
Cash at bank and in hand	2,783	(2,394)	•	389
Loans due within 1 year (including directors' loans) Loans due after more than 1 year	(28,343)	(13,724)	342	(41,725)
	(28,343)	(13,724)	342	(41,725)
Finance leases	(26,973)	11,855	-	(15,118)
	(52,533)	(4,263)	342	(56,454)

**Group depots** 

Plant & Tool Division	Address	Tel No.
Scotland .	Audites	
Inverness	24 Longman Drive, Longman Industrial Estate, Inverness IV1 ISU	01463 234371
Elgin	14 Perimeter Road, Pinefield Industrial Estate, Elgin IV30 6AF	01343 550279
Aberdeen	Spires Business Units, Muggiemoss Road, Bucksburn, Aberdeen AB21 9NP	01224 687006
Dundee	135 Lorne Street, Lochee, Dundee DD2 3HE	01382 610217
	11 Dickson Street, Dunfermline KY127SL	01383 621212
Dunfermline Falkirk	24 Castle Road, Bankside Industrial Estate, Falkirk FK2 7UY	01324 612244
Leith	79 Salamander Street, Leith, Edinburgh EH6 7JZ.	0131 554 0503
Sighthill	Bankhead Drive, Sighthill Industrial Estate, Edinburgh EH11 4EI	0131 453 4531
Anniesland	Unit 39, Anniesland Village Business Park, Netherton Road, Glasgow G13 IEU	0141 954 5863
	119 Vermont Street, Kinning Park (South), Glasgow G41 1LU	0141 429 4255
Kinning Park	361 Orbiston Street, Motherwell, Lanarkshire ML1 1QW	01698 276777
Motherwell	Unit 8A, Moorfield North Industrial Estate, Kilmarnock KA2 0FE	01563 543543
Kilmarnock	Unit 6A, Mootheid North Industrial Estate, Krimamock KA2 of E	01303 343343
North East	Blenheim Place, Dunston Industrial Estate, Gateshead, NE11 9HF	0191 460 8244
Gateshead	Sotherby Road, Skippers Lane Ind Est, Middlesbrough TS3 8BT	01642 217000
Middlesbrough		01904 489299
York	Unit 1, Fryers Close, Murton Lane, Murton, York YO19 5UY	01482 580580
Hull	Unit 6, Venture Business Park, Witty Street, Hull HU3 4EL	01482 380380
Leeds	Beeston Royds Ind Est, Gelderd Road, Leeds LS12 6DL	01274 394400
Bradford	20 Parry Lane, Bradford BD4 8TJ	01302 556222
Doncaster	Doncaster Carr Industrial Estate, Middlebank, Doncaster DN4 5NG	<del></del>
Sheffield	Unit 6 Kingfield Works, Woodbourn Rd, Attercliffe, Sheffield S9 3LQ	0114 272 3220
Lincoln	Exchange Road, Lincoln, Lincolnshire, LN6 3JZ	01522 885521
North West		01220 010010
Carlisle	Unit 4, Brunthill Road, Kingston Industrial Estate, Carlisle CA3 0EH	01228 810810
Lancaster	Northgate, White Lund Ind Est, Lancaster LA3 3AY	01524 841901
Preston	Alexander House, Walton Summit Centre, Bamber Bridge, Preston PR5 8AQ	01772 339715
Liverpool	8 Berry Street, Bootle, Liverpool L20 8AT	0151 944 1221
Wallasey	Cashell Road, Birkenhead, Merseyside 1.41 IDY	0151 630 1616
Manchester	Unit 6, Beacon Road, Ashburton Park, Trafford Park, Manchester, M17 7AF	0161 877 2700
Bangor	Unit 38, Llandegai Ind Est, Bangor, Gwynedd LL57 4YH	01248 364364
Stoke-on-Trent	Peacock View, Fenton Ind Est, Stoke on Trent ST4 2TE	01782 264040
Midlands		
Nottingham	Unit 15, Easter Park, Lenton Lane, Nottingham NG7 2PX	0115 979 1915
Telford	Fletcher House, Stafford Park 17, Telford, Shropshire TF3 3DG	01952 200202
Birmingham	Windsor Ind Est, Unit 9, Rupert Street, Nechells, Birmingham B7 4PR	0121 359 6359
Coventry	6 Herald Way, Binley, Coventry CV3 2NY	02476 650888
Leicester	86 Barkby Road, Leicester LE4 9JF	0116 276 9000
Northampton	64 St James Mill Road, Northampton NN5 5JP	01604 587999
Peterborough	Padholme Road, Peterborough PE1 5XL	01733 555516
Norwich	Norwich Livestock Market, Hall Road, Norwich NR4 6DW	01603 456055
Colchester	12 Grange Way, Whitehill Industrial Estate, Colchester CO2 8HF	01206 866222
South East		
Milton Keynes	3 Dane Road, Denbigh East, Bletchley, Milton Keynes MK1 1JQ	01908 646691
Watford	17 Greycaine Road, Watford WD24 7GP	01923 223333
Heathrow	Unit 2, Shield Road, Shield Road Ind. Estate, Ashford, Middlesex TW15 1BL	01784 421020
Thurrock	Unit A1, Frogmore Industrial Estate, Motherwell Way, Grays, Essex RM20 3LB	01708 866690
Maidstone	GAP House, Forstal Road, Aylesford, Maidstone ME20 7ST	01622 716312
Tower Bridge	4 Back Church Lane, London E11 1LX	0207 481 9195
Kentish Town	Unit 2, Station Works, Station Road, London, N19 5UW	0207 272 0307
Croydon	Unit 3, Therapia Trading Estate, Therapia Lane, Off Beddington Lane, Croydon CR0 3DH	0208 3944810
Reading	11 Bennet Road, Reading, RG2 0QZ	0118 9212111
Portsmouth	Unit 2, North Harbour Spur, Portsmouth, Hampshire PO6 3TU	02392 215730
Waltham Cross	Britannia Road, Waltham Cross, Hertfordshire, EN8 7NU	01992 703340
South West		
Cardiff	Unit 6, Pacific Business Park, Pacific Road (off Ocean Way), Splott, Cardiff, CF24 5HJ	0292 0472088
Bristol	Unit 19, Avonbridge Trading Estate, Atlantic Road, Avonsmouth, Bristol BS11 9ZH	0117 9821666
Exeter	Unit 10-12 Kestrel Business Park, Kestrel Way, Sowton Industrial Estate, Exeter, EX2 7JS	01392 361198
Plymouth	Estover Close, Estover Industrial Estate, Plymouth PL6 7PL	01752 696857
Swansea	Jubilee Way, Swansea West Industrial Park, Fforestfach, Swansea SA5 4HB	01792 587405
St.Austell	The Old Coal Yard, Roche Road, Bugle, St. Austell, PL26 8PP	01726 891360
J.Austen		
Tewkesbury	Savery Place, Shannon Way, Tewkesbury Business Park, GL20 8SL	01684 276714
<del></del>	Savery Place, Shannon Way, Tewkesbury Business Park, GL20 8SL Unit 2, Stationfield Industrial Estate, Rowles Way, Kidlington, Oxford, OX5 ILA	01684 276714 01865 848055

Lifting Division	Address	Tel No.
North		
Falkirk	16 Castle Road, Bankside Industrial Estate, Falkirk, FK2 7UY	01324 621212
Kinning Park	119 Vermont Street, Kinning Park (South), Glasgow G41 1LU	0141 429 7666
Dundee	135 Lorne Street, Lochee, Dundee DD2 3HE	01382 610221
Inverness	24 Longman Drive, Longman Industrial Estate, Inverness, IV1 1SU	01463 234376
Middlesbrough	Sotherby Road, Skippers Lane Ind Est, Middlesbrough, TS3 8BT	01642 213111
Gateshead	Halifax Place, Dunston Industrial Estate, Gateshead, NE11 9JZ	0191 493 2311
Lançaster	Northgate, White Lund Ind Estate, Lancaster LA3 3AY	01524 841222
Central		
Bradford	20 Parry Lane, Bradford, BIM 8TJ	01274 390404
Doncaster	Middlebank, Doncaster Carr Industrial Estate, Doncaster, DN4 5NG	01302329777
Warrington	Gemini Business Park, 530 Europa Boulevard, Warrington, WA5 7YE	01925 247555
Liverpool	Osprey House, Berry Street, Bootle, Merseyside, LA20 8AT	0151 9330203
Birmingham	Windsor Ind Est, Unit 9, Rupert Street, Nechells, Birmingham, B7 4PR	0121 359 6888
Northampton	64 St James Mill Road, Northampton NN5 5JP	01604 757600
Norwich	Norwich Livestock Market, Hall Road, Norwich NR4 6DW	01603 451010
Derby	Hilton Business Park, Hilton, Derbyshire, DE65 5PJ	01283733241
South		
Bristol	Unit 19, Avonbridge Trading Estate, Atlantic Road, Avonsmouth, Bristol BS11 9QD	01179 827788
Charlton	Unit 8, Lombard Trading Estate, Anchor and Hope Lane, Charlton, SE7 7SN	0208 305 0210
Croydon	Unit 3, Therapia Trading Estate, Therapia Lane, Off Beddington Lane, Croydon CR0 3DH	0208 394 4818
Heathrow	Unit 14, Shield Road, Shield Road Ind. Estate, Ashford, Middlesex, TW15 1BL	01784 246216
Thurrock	Unit A1, Frogmore Industrial Estate, Motherwell Way, Grays, Essex RM20 3LB	01708 866764
Portsmouth	Unit A5, Oak Park Industrial Estate, Notharbour Spur, Portsmouth, PO6 3TJ	02392 221718
Plymouth	Estover Close, Estover Industrial Estate, Plymouth PL6 7PL	01752 696444
Swansea	Jubilee Court, Swansea West Industrial Park, Fforestfach, Swansea SA5 4HB	01792 587406
Waltham Cross	Britannia Road, Waltham Cross, Hertfordshire, EN8 7NU	01992 703345
Bournemouth	33 Cobham Road, Ferndown Industrial Estate, Wimbourne, Dorset, BH21 7PF	01202 890286
Oxford	Unit 16B, Stationfields Industrial Estate, Rowles Way, Kidlington, Oxford, OX5 1JD	01865 849762

Non Mechanical Division		
Shotts	Edinburgh Road, Springhill, Shotts, North Lanarkshire, ML7 5DT	01501 825154
Bradford	20 Parry Lane, Bradford, BIJ4 8TJ	01274 394400
Warrington	Gemini Business Park, 530 Europa Boulevard, Warrington, WA5 7YE	01925 240066
Derby	Hilton Business Park, The Mease, Hilton, Derbyshire, DE65 5PJ	01283 731490
Croydon	Unit 3, Therapia Trading Estate, Therapia Lane, Off Beddington Lane, Croydon CR0 3DH	0208 394 4815
Bristol	Jubilee Way, Avonmouth, Bristol, BS11 9HU	01179 825441
Waltham Cross	Britannia Road, Waltham Cross, Hertfordshire, EN8 7NU	01992 703345
Bournemouth	33 Cobham Road, Ferndown Industrial Estate, Wimbourne, Dorset, BH21 7PF	01202 890286

Survey Division		
Falkirk	16 Castle Road, Bankside Industrial Estate, Falkirk, FK2 7UY	01324 621 226
Gateshead	Halifax Place, Dunston Industrial Estate, Gateshead, NE11 9JZ	0191 460 8260
Birmingham	Windsor Ind Est, Unit 9, Rupert Street, Nechells, Birmingham, B7 4PR	0121 380 1350
Heathrow	Unit 14, Shield Road, Shield Road Ind. Estate, Ashford, Middlesex, TW15 1BL	01784 246 222

Isle of Man - ACE Hire & Sales		
Douglas	Unit 1a, South Quay Industrial Estate, Douglas, Isle of Man, IM1 5AT	01624 629372
Corporate Head Office	Carrick House, 40 Carrick Street, Glasgow G2 8DA	0141 225 4600